

PLCD-HERBSTTAGUNG

30.11. - 01.12.2023

Hotel Radisson Blu Mannheim - AGENDA

**Donnerstag, 30. November 2023;
Hotel Radisson Blu Mannheim**

14.00 – 17.00 Workshops 1, 2, 3
17.00 – 19.00 **1:1 Partnering Meetings**
19.15 – 00.00 Chat at the fireside

**Freitag, 1. Dezember 2023;
Hotel Radisson Blu Mannheim**

09.00 – 09.15 Infos vom PLCD-Vorstand

09.15 – 10.00 „Term Sheets demystified – managing Term Sheets
for a successful collaboration“
Dr. Klaus Suwelack, New Business Development &
Innovation Management, ehem. Janssen-Cilag GmbH,
Johnson & Johnson, Neuss

10.00 – 10.30 **PITCH & PARTNERS**
Firmenpräsentationen

10.30 – 11.00 **PAUSE**

11.00 – 11.45 „Value Creation in Biotech through Partnering“
Dr. Rainer Kramer, Managing Director & Chief Business
Officer, Immatix Biotechnologies GmbH, München

11.45 – 12.30 „From the first date to marriage: a biotech–pharma
deal story“
Dr. Anna Lisa Picciolo-Lehrke, Head of Business
Development Neurology, UCB Parma GmbH, Monheim
Dr. Ingo Lehrke, Chief Business Officer, Tubulis GmbH,
Planegg-Martinsried

12.30 **LUNCH**