

JOB ADVERTISEMENT

A position is being advertised for the Market Research & Business Development (MF&BD) department

Manager Business Development (m/f/d)

Tasks:

- Actively seek partnership and licensing opportunities to strengthen the BC product portfolio
- Initiating contacts with potential partners
- Support (preparation and follow-up), coordination and independent implementation of negotiations with internal and external partners
- Management of interdisciplinary and strategic national and international projects
- Evaluation of market potential as well as the identification of new business opportunities and cooperation opportunities with local and international partners
- Coordination and creation of product and company evaluations as well as business plans
- Conducting business analyses, creating and presenting forecasts, SWOT analyses, business cases and tracking trends

Requirements:

- Completed direct study in economics, natural sciences or health economics
- Extensive relevant professional experience in healthcare, preferably in a pharmaceutical company
- Extensive project management experience as well as extensive experience analyzing data from the pharmaceutical industry
- Very good analytical and conceptual skills and in-depth experience in forecasting, project evaluation and the creation of business cases
- Strong presentation and communication skills paired with negotiation skills
- Excellent knowledge of German and very good knowledge of spoken and written English

Contact:

If you have any questions about the job advertisement, Ms. Astrid Knöll, will be happy to provide you with further information. Please get in contact by email (aknoell@berlin-chemie.de) and check out our career portal <https://careers.berlin-chemie.de/>.