

# *Special Pre-CPhI Worldwide 2017 Event*

## **“First Joint French-German NETWORKING MEETING“**

**October 23rd, 2017, 18:30-22:30  
The Westin Grand Frankfurt  
Frankfurt / Main • Germany**

For about 20 years, the Pharma Licensing Club France (PLCF) and the Pharma Licensing Club Deutschland (PLCD) have been providing networking and training opportunities for business development executives in the Pharma industry. With nearly 800 members, both associations represent the biggest platform of interaction and cooperation between BD professionals and companies in their respective countries. At the important CPhI Worldwide 2017 event in Frankfurt, the PLCF and the PLCD will begin a new chapter and offer the first joint networking meeting of both associations on October 23<sup>rd</sup>. All members of the PLCF and the PLCD are invited to participate and bring interested colleagues.

Aim of the meeting is to offer moments for networking to meet new potential partners from each side and to highlight how pharmaceutical businesses work in each country. We will also have the great honor of welcoming Mr Patrick Hinojosa, Head of Procurement Pharma at the Bayer AG, who will share his knowledge and experience particular in France and Germany with us.

We are confident that this event will be a success and will strengthen ties, business and friendships between the members of both associations.

We hope to see you in Frankfurt.



**PLCF**  
Pharma Licensing Club France

**PLCD**  
PHARMA LIZENZ CLUB DEUTSCHLAND

## PROGRAM

Monday, October 23rd, 2017

- 18.30 Welcome reception
- 19.00 “Welcome by Pharma Licensing Club France - PLCF“  
Philippe Rozo, President of the PLCF
- 19.10 “Welcome by Pharma Lizenz Club Deutschland - PLCD“  
Ulrich Koch, Deputy Chairman of the PLCD
- 19.20 Guest Speaker:  
Patrick Hinojosa, Head of Procurement Pharma, Bayer AG, Berlin  
“Procurement in France and Germany“
- 19.40 Networking & one-on-one meetings
- 22.30 Closing

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## LOCATION

### THE WESTIN Grand Frankfurt

Konrad-Adenauer-Str. 7, 60313 Frankfurt  
Fon +49 (0)69 2981-0  
[www.westingrandfrankfurt.com](http://www.westingrandfrankfurt.com)



### from Munich or Basel

Motorway exit Frankfurt-Süd, towards Stadtmitte, Kennedyallee, towards Stadtmitte/Zoo, Parkleitsystem Z, over Main river Alte Brücke, towards Friedberg into Kurt-Schumacher-Strasse straight ahead

### from Cologne or Hanover/Kassel

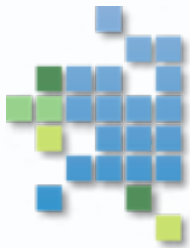
A66, Nordwestkreuz, Frankfurt-Miquelallee, towards Fulda, turn right towards Stadtmitte at the 3rd large intersection, Parkleitsystem P and Z, into Friedberger Landstrasse straight ahead

### from the main station

All S-Bahn lines (city train) towards Frankfurt-Süd, Langen, Hanau, Darmstadt or Offenbach and U4 towards Seckbacher Landstrasse, stop at Konstablerwache

### from the airport

S8 towards Offenbach/Hanau, stop at Konstablerwache



**PLCF**  
Pharma Licensing Club France

**PLCD**  
PHARMA LIZENZ CLUB DEUTSCHLAND

## REGISTRATION

### For German participants:

Please fax your registration form to +49 (0)228 – 7 48 23 91  
or send it by mail to stefan.luzar@plcd.de

### For French participants:

Please send your registration form by mail to [plcf.tresorerie@gmail.com](mailto:plcf.tresorerie@gmail.com)

Please enter your details in BLOCK CAPITALS:

Title, First name: \_\_\_\_\_ Surname: \_\_\_\_\_

Your role: \_\_\_\_\_ Your department: \_\_\_\_\_

Your company name: \_\_\_\_\_

Street: \_\_\_\_\_ Post code: \_\_\_\_\_ Town/city: \_\_\_\_\_

Country: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: \_\_\_\_\_ VAT Number (if invoice needed): \_\_\_\_\_

I am MEMBER of the PLCF       I am MEMBER of the PLCD       I am a GUEST

**Costs:** For members of PLCF the meeting fee is € 60. For members of PLCD the meeting fee is € 60 plus VAT. For NON members of PLCF the meeting fee is € 90. For NON members of PLCD the meeting fee is € 90 plus VAT.  
(This includes dinner (buffet) and drinks.)

### Payment for PLCD Members or Guests:

Bank transfer to PLCD, intended use the reference "PLCF - PLCD Meeting 2017",  
IBAN: DE58 3707 0060 0555 5065 00, BLZ: 370 700 60, BIC (Swift-Code): DEUTDEKXXX,  
Deutsche Bank AG, Cologne, Andreaskloster, An den Dominikanern, 50668 Cologne, Germany  
by 21 October 2017.

### Payment for PLCF Members or Guests:

Please confirm your venue per e-mail to [plcf.tresorerie@gmail.com](mailto:plcf.tresorerie@gmail.com)  
Bank transfer to PLCF, intended use the reference "PLCF - PLCD Meeting 2017", Bank: Crédit Agricole  
IBAN : FR76 1820 6002 8559 0324 1200 138, BIC : AGRIFRPP882 or  
send a check, to PLCF, to the attention of Isabelle Carroz, Trésorier - PLCF chez Point Rencontre -  
4 rue J-J. Rousseau - 75001 Paris.

**Venue:** THE WESTIN GRAND FRANKFURT, Ballroom, Konrad-Adenauer-Strasse 7, 60313 Frankfurt, Germany,  
<http://www.westingrandfrankfurt.com>

### Cancellation or withdrawal

If you need to cancel your registration up to 30 days before the event, there will be no cancellation fee. For cancellations received between 30 days and 14 days before the event, we will charge a processing fee of 50% of the fee (plus VAT). In the case of later cancellations (within 14 days before the event), the full fee for the event will be charged. A substitute candidate may be sent to the event at any point in time.

### For French participants:

Please send your registration form by Email to [plcf.tresorerie@gmail.com](mailto:plcf.tresorerie@gmail.com)

**For German participants: Please send or fax this form by latest 16 October 2017 to:**

Please fax your registration form to +49 (0)228 – 7 48 23 91 or send it by Email to [stefan.luzar@plcd.de](mailto:stefan.luzar@plcd.de)